



Proposal Writing

April 2005

This pathfinder will be useful in finding information about writing proposals for grants.

For an introduction to the topic, see:

- *The Foundation Center's Guide to Proposal Writing* by Jane Geever (2004, 4th ed.)
- Proposal Writing Short Course, Foundation Center
fdncenter.org/learn/shortcourse/prop1.html

Resources

Books

- *Getting Funded; the Complete Guide to Writing Grant Proposals*, by Mary Hall (2003, 4th ed.)
- *Grant Writing for Dummies*, by Bev Browning (2001)
- *Grant Writing; Strategies for Developing Winning Proposals*, by Patrick W. Miller (2002, 2nd ed.)
- *How to Write a Grant Proposal*, by Cheryl Carter New and James Aaron Quick (2003)
- *How To Write Knockout Proposals; What You Must Know (And Say) to Win Funding Every Time*, by Joseph Barbato (2004)
- *The Only Grant-writing Book You'll Ever Need*, by Ellen Karsh and Arlen Sue Fox (2003)
- *Proposal Planning & Writing*, by Lynn E. Miner and Jeremy T. Miner (2003, 3rd ed.)
- *Winning Grants; Step by Step*, by Mim Carlson (2002)
- *Write Grants, Get Money* by Cynthia Anderson (2002)
- For more titles, check this bibliography – Materials at the State Library of Iowa www.silo.lib.ia.us/for-ia-libraries/funding-info/bibliography.html

Magazine Articles

- "Grant Writing 101," by George Hademenos. *Principal* (January/February 2005)
- "Formula for a Winning Proposal," by Linda C. Joseph. *Multimedia & Internet@Schools* (September/October 2004)
- "Writing a Winning Grant Proposal," by Jon M. Shane. *FBI Law Enforcement Bulletin* (May 2003)
- "How to Write Grants: The Best Kept Secret in the School Business," by Douglas Brooks. *THE Journal* (May 2004)
- "Successful Grant-writing Strategies," by Susan Van Zant. *Leadership* (March/April 2003)
- "Deconstructing a Grant," by Gwen Solomon. *Technology & Learning* (June 2001)

Search Aids

Search Terms

(Use for computer searches)

- Proposal writing
- Grant writing

Subject Headings

(Use in card catalogs and print indexes)

- Proposal writing for grants
- Proposal writing for grants – United States
- Proposal writing in [insert field]

Call Number

- 658.15224 (Dewey Decimal)
- HG177-HG177.5 (Library of Congress)

Indexes and Abstracts

- EBSCOhost
- First Search
- Reader's Guide to Periodical Literature

Library catalogs

- Your local library catalog
- SILO - State-wide catalog
- World Cat - World-wide Catalog

Web Pages and Web Portals

- Links specific to proposal writing, State Library of Iowa website
www.silo.lib.ia.us/for-ia-libraries/funding-info/internet-resources.htm#proposal
- University of Pittsburgh, Office of Research, Selected Proposal Writing Websites
www.pitt.edu/~offres/proposal/propwriting/websites.html
- Catalog of Federal Domestic Assistance (CFDA), Developing and Writing Grant Proposals
12.46.245.173/pls/portal30/CATALOG.GRANT_PROPOSAL_DYN.show

Organizations and Special Collections

- Foundation Center Cooperating Libraries – Cedar Rapids, Des Moines, Sioux City Public Libraries and Southwestern Community College; these funding information centers provide a core collection of Foundation Center publications.
- Local library – proposal writing materials in collection
- Larger area library – proposal writing materials in collection
- Local academic library – Sponsored Programs Office; material collections, newsletters and searchable electronic databases

** You can evaluate other resources using criteria at: www.THEpathfinderproject.org/evaluate.html **

This pathfinder has been provided to you by THE Pathfinder Project and The State Library of Iowa.
Production funded in part by Library Services and Technology Act funds administered by the State Library of Iowa.

THE Pathfinder Project ~ www.THEpathfinderproject.org